

# Aon Hong Kong

Aon Hong Kong was established in 1971, and currently has over 500 qualified professionals. Tapping into our global network and service strength, Aon Hong Kong leverages its extensive local experience to help safeguard and advance our clients' business.

## Why Aon?

### We Will Empower Your Business

By ensuring your capital and people are protected so that you can confidently focus on your core business. We will do this by understanding your business and objectives through a consultative and engaging process, and then applying concepts and solutions based on these needs.

### We Will Outperform the Market

This means your cost of capital is most appropriately deployed. You are partnered with the most secure insurers whilst you are ensured of cover certainty. Our robust product and placement process allows us to aggressively market your risk profile, whilst leveraging our multi-billion dollar insurance placement – empowering us to drive optimal rates.

### We Will Deliver Consistent, Measureable Service

You will receive a consistent experience no matter who you deal with or where in the world you touch Aon. Service is ultimately by design which means you get to determine the areas in which we need to focus on based on your needs and you measure the performance that we deliver.

Our extensive client portfolio includes leading international and domestic companies, regulatory bodies, professional associations, as well as small and medium enterprises.

### Awards & Accolades

Aon is the proud winner of the Asia-Pacific Broker Innovation Award and Risk Management Product of the Year (Strategic Risk Asia-Pacific Risk Management Awards 2017).

### Aon Client Promise

At Aon, we honour our commitments. Across our firm, we are united in our passion to provide you and every client we serve with a consistent, high-quality, high-value, and engaging experience with each interaction. Our colleagues are employed by Aon, but they work for you.

Our promise ensures our clients receive value and personalised service based on their individual business needs. Aon Client Promise describes the way we work together with the clients, what they can expect from us, and the value we will deliver. It comprises five pillars – partnership, expertise, innovation, excellence, and results, which articulates the commitment we make to our clients.



## We're here to empower results

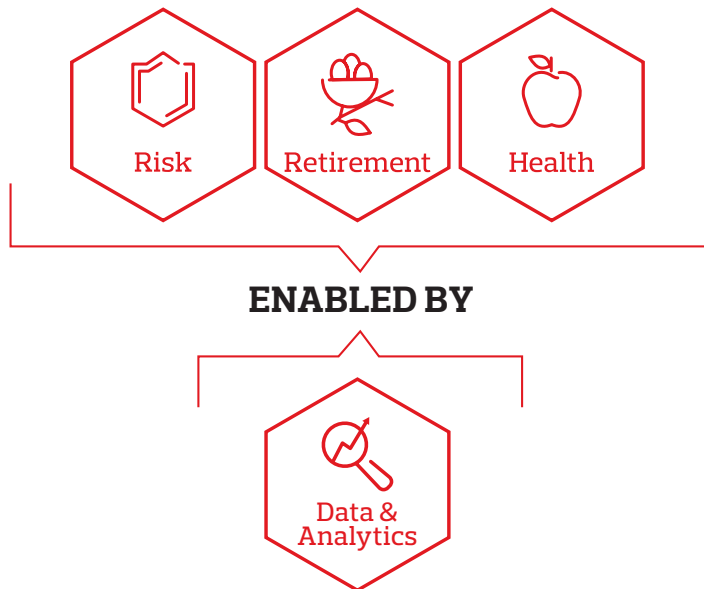
Contact us today for more information about Aon:

**Aon Hong Kong**  
28/F Tower 1  
Times Square  
1 Matheson Street  
Hong Kong  
+852 2861 6666  
hk.enquiries@aon.com  
aon.com/hongkong

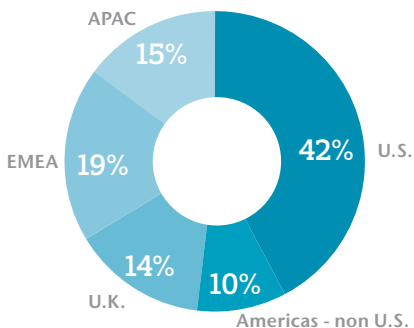
### Recognition



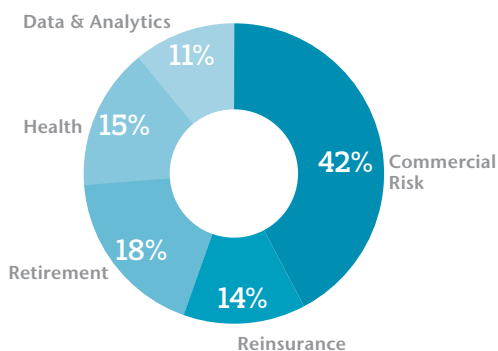
Aon plc (NYSE:AON) is a leading global professional services firm providing a broad range of risk, retirement and health solutions. Our 50,000 colleagues in 120 countries empower results for clients by using proprietary data and analytics to deliver insights that reduce volatility and improve performance.



**2016 Total Revenue by Geography<sup>1</sup>**



**2016 Total Revenue by Line<sup>1</sup>**



**One Portfolio of Solutions**

A Single Segment P/L, with 5 Revenue Lines:

**Commercial Risk Solutions**

- #1 primary insurance brokerage
- +\$60B bound premium annually
- +90% average retention

**Reinsurance Solutions**

- #1 treaty and facultative brokerage
- +\$30B bound premium annually
- 24 consecutive quarters net new business in core treaty

**Retirement Solutions**

- +\$4T assets under independent advisory
- \$100B assets under delegated management
- 1000's of companies trust their retirement plans to Aon

**Health Solutions**

- #1 provider of health exchange solutions
- Leading provider of global health & benefits
- \$180B in premium and equivalents placed globally

**Data & Analytic Services**

- \$400M annual investment in data and analytics
- \$170B bound premium through Aon Inpoint platform
- +30M individual customers from +200 organisations served by Aon Affinity

<sup>1</sup>Represents pro-forma revenue from continuing operations.